

**BALANCE SHEETS AS OF MARCH 31, 2004 AND 2003**

(Thousands of Euros)

ASSETS	MAR.04	MAR.03	LIABILITIES AND EQUITY	MAR.04	MAR.03
CASH ON HAND AND ON DEPOSIT AT CENTRAL BANKS:			DUE TO CREDIT ENTITIES		
Cash on hand	77.417	67.041	Demand deposits	18.798	16.882
Cash at Bank of Spain	60.739	98.328	Time or notification deposits	1.120.176	1.316.273
	138.156	165.369		1.138.974	1.333.155
GOVERNMENT DEBT SECURITIES	2.003.972	1.937.112	CUSTOMER DEPOSITS		
DUE FROM CREDIT ENTITIES			Savings deposits-		
Demand deposits	24.823	21.015	Demand	4.216.603	3.943.796
Other	1.841.939	2.026.860	Time	3.929.446	3.527.426
	1.866.762	2.047.875	Other deposits-		
LOANS AND CREDITS	7.935.193	7.337.670	Demand		3
DEBENTURES AND OTHER FIXED-INCOME SECURITIES			Time	2.137.967	2.032.853
Issued by the public sector	55.121	54.763		10.284.016	9.504.078
Other	433.951	411.031	MARKETABLE DEBT SECURITIES		
	489.072	465.794	Bonds and debentures outstanding	458.188	592.640
COMMON STOCKS AND OTHER EQUITY SECURITIES	269.308	184.347		458.188	592.640
SHAREHOLDINGS IN NON-GROUP COMPANIES			OTHER LIABILITIES	227.060	233.762
Credit entities	32.181	29.804	ACCRUAL ACCOUNTS	104.315	103.721
Other shareholdings	117.528	101.830	PROVISIONS FOR CONTINGENCIES AND EXPENSES		
	149.709	131.634	Pension allowance	34.996	39.451
SHAREHOLDINGS IN GROUP COMPANIES			Taxes provisions	716	764
Credit entities	-	-	Other provisions	140.695	148.623
Other	373	466		176.407	188.838
	373	466	GENERAL RISK ALLOWANCE	-	
INTANGIBLE ASSETS	10.985	10.928	NEGATIVE DIFFERENCE IN CONSOLIDATION	1.052	1.052
GOODWILL IN CONSOLIDATION	38.929	70.912	CONSOLIDATED SURPLUS FOR THE YEAR:		
PROPERTY AND EQUIPMENT			Group	19.066	18.284
Land and buildings for own use	157.963	161.576	Minority interests	1.983	1.925
Other property	68.119	42.509		21.049	20.209
Furniture, installations and other	45.418	47.920	SUBORDINATED DEBT	256.583	156.583
	271.500	252.005	MINORITY INTERESTS	161.072	159.932
OTHER ASSETS	260.733	249.967	ENDOWMENT FUND	9	9
ACCRUAL ACCOUNTS	93.261	101.787	RESERVES	540.501	534.179
PRIOR YEARS' LOSSES AT CONSOLIDATED COMPANIES	482	4.130	REVALUATION RESERVES	27.650	27.650
CONSOLIDATED DEFICIT FOR THE YEAR	-		RESERVES AT CONSOLIDATED COMPANIES	75.887	48.624
			PRIOR YEARS' INCOME	55.672	55.564
<b>TOTAL ASSETS</b>	<b>13.528.435</b>	<b>12.959.996</b>	<b>TOTAL LIABILITIES AND EQUITY</b>	<b>13.528.435</b>	<b>12.959.996</b>

**CONSOLIDATED STATEMENTS OF INCOME AND EXPENSES**

**MARCH 31, 2004 AND 2003**

(Thousands of Euros)

	(Debit)/Credit	
	MAR.04	MAR.03
INTEREST AND SIMILAR REVENUES	113.495	130.427
<i>Of which: Fixed-income securities</i>	28.232	32.698
INTEREST AND SIMILAR EXPENSES	(46.597)	(59.026)
INCOME FROM EQUITY SECURITIES:	1.600	1.608
<i>Common stocks and other equity securities</i>	1.262	1.294
<i>Shareholdings in non-Group companies</i>	305	253
<i>Holdings in Group companies</i>	33	61
<b>NET INTEREST REVENUE</b>	<b>68.498</b>	<b>73.009</b>
FEES COLLECTED	18.213	16.125
FEES PAID	(1.743)	(1.994)
GAINS (LOSSES) ON FINANCIAL TRANSACTIONS	11.470	9.447
<b>NET ORDINARY REVENUE</b>	<b>96.438</b>	<b>96.587</b>
OTHER OPERATING REVENUES	347	319
GENERAL ADMINISTRATIVE EXPENSES:	(57.665)	(55.582)
Personnel expenses	(40.824)	(38.860)
<i>Of which:</i>		
<i>Wages and salaries</i>	(30.361)	(28.789)
<i>Employee welfare expenses</i>	(10.005)	(9.367)
<i>Of which: pensions</i>	(3.217)	(2.762)
Other administrative expenses	(16.841)	(16.722)
DEPRECIATION, AMORTIZATION AND WRITEDOWN OF PROPERTY AND EQUIPMENT AND INTANGIBLE ASSETS	(6.167)	(6.253)
OTHER OPERATING EXPENSES	(830)	(816)
<b>NET OPERATING REVENUE</b>	<b>32.123</b>	<b>34.255</b>
NET INCOME (LOSS) FROM COMPANIES CARRIED BY THE EQUITY METHOD:	1.283	2.342
Share in income of companies carried by the equity method	3.067	4.588
Share in losses of companies carried by the equity method	(1.446)	(1.932)
Value adjustments due to collection of dividends	(338)	(314)
AMORTIZATION OF GOODWILL IN CONSOLIDATION	(2.039)	(3.508)
GAINS ON GROUP TRANSACTIONS)	1.451	0
LOSSES ON GROUP TRANSACTIONS	0	
WRITEOFFS AND CREDIT LOSS PROVISIONS (Net)	(9.000)	(10.328)
WRITEDOWN OF LONG-TERM FINANCIAL INVESTMENTS (Net)		(194)
PROVISION TO GENERAL RISK ALLOWANCE	-	
EXTRAORDINARY INCOME	10.503	15.612
EXTRAORDINARY LOSS	(6.082)	(13.724)
<b>SURPLUS BEFORE TAXES</b>	<b>28.239</b>	<b>24.455</b>
CORPORATE INCOME TAX	(7.190)	(4.243)
OTHER TAXES		(3)
<b>CONSOLIDATED SURPLUS FOR THE YEAR</b>	<b>21.049</b>	<b>20.209</b>
Surplus attributed to minority interests	1.983	1.925
Surplus attributed to the Group	19.066	18.284